

JOIN AROHA IRRIGATION AND WATER SUPPLY

Established in 2020, Aroha Irrigation stands as a distinguished Malawian firm dedicated to delivering a comprehensive array of top-tier irrigation products and services. As a one-stop outlet, we cater to both contracting and DIY markets, consistently upholding a competitive edge in the industry. Our commitment extends beyond product excellence, encompassing the development of irrigation and water supply solutions through meticulous construction and installation.

Our Vision and Mission

Vision: To be a leading client-focused irrigation and water supply company, providing innovative and excellent products and services in Africa.

Mission: To satisfy local needs with high-quality irrigation and water supply products and services.

CURRENT OPEN POSITIONS

- A. IRRIGATION ENGINEER
- B. IRRIGATION TECHNICIAN
- C. SALES AND MARKETING OFFICER
- D. ASSISTANT ACCOUNTANT

Interested candidates can submit their application letter, clearly indicating the post applying for and CV with three referees via email to vacancy@arohairrigation.com. Alternatively, applications can be submitted in person at Aroha Irrigation's offices in Lilongwe due date is the 15th of January 2024. For more information about the company and the positions, please visit www.arohairrigation.com

Join Aroha Irrigation today and be part of a dynamic team dedicated to providing high-quality irrigation products and services while driving sustainable development and long-term success.

For more details, please see the detailed information for each post below

1. IRRIGATION ENGINEER

Aroha Irrigation is seeking a skilled and innovative Irrigation Engineer to join our dynamic team. If you have a passion for irrigation systems, a knack for problem-solving, and a commitment to excellence, this opportunity is for you!

Roles and Responsibilities

- a. Design, plan, and oversee irrigation projects from conception to completion.
- b. Conduct site assessments and provide technical expertise on irrigation systems.
- c. Collaborate with cross-functional teams to ensure project efficiency and success.
- d. Manage project timelines, budgets, and resources effectively.
- e. Stay informed about industry trends and advancements in irrigation technology.
- f. Design and install water pumping systems such as solar, diesel and petrol pumps.
- g. Helping the sales team with sales and marketing activities
- h. Develop and implement irrigation packages based on customer needs to help the marketing team.
- i. Any additional responsibilities assigned from time to time.

Qualifications and Skills

- a. Degree in Irrigation Engineering or related field.
- b. Proven experience in designing and managing irrigation projects.
- c. Strong problem-solving and analytical skills.
- d. Excellent project management abilities.
- e. At least three years of experience in the irrigation field. Those with experience in the irrigation equipment business will have an added advantage
- f. Effective communication and collaboration skills.
- g. Conversant with irrigation/water supply designing aid tools such as AutoCAD, Irricad, Epanet, Google Earth Pro, Surfer, ArcGIS, and others
- h. Having a driving license will provide individuals with an extra advantage

2. IRRIGATION TECHNICIAN

Aroha Irrigation is expanding its team and is currently on the lookout for a dedicated and skilled Irrigation Technician. If you're passionate about working hands-on with irrigation systems and contributing to the success of agricultural projects, this opportunity is for you!

Roles and Responsibilities

- a. Install, maintain, and repair irrigation systems.
- b. Conduct on-site inspections and troubleshoot technical issues.
- c. Collaborate with the project team for efficient project execution.
- d. Ensure adherence to safety protocols for a secure working environment.
- e. Provide on-site training and support to clients on irrigation system operation.
- f. Helping the sales team with sales and marketing activities
- g. Develop and implement irrigation packages based on customer needs to help the marketing team.
- h. Any additional responsibilities assigned from time to time.

Qualifications and Skills

- a. Diploma in Irrigation or any related field
- b. Relevant experience in irrigation system installation and maintenance.
- c. Technical skills in troubleshooting and problem-solving.
- d. Ability to work independently and as part of a team.
- e. Strong attention to detail and commitment to safety.
- f. Excellent communication and customer service skills.
- g. Conversant with irrigation/water supply designing aid tools such as AutoCAD, Irricad, Epanet, Google Earth Pro, Surfer, ArcGIS and others
- h. At least one year experience in the irrigation field. Those with experience in the irrigation equipment business will have an added advantage

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3. ASSISTANT ACCOUNTANT

Aroha Irrigation is on the lookout for an Assistant Accountant to be part of our growing financial team. If you have a knack for numbers and an eye for detail, this is the opportunity for you!

Roles and Responsibilities

- a. Record and reconcile financial transactions.
- b. Assist in preparing financial statements and reports.
- c. Manage petty cash and perform bank reconciliations.
- d. Support the finance team with various accounting tasks.
- e. Helping the sales team with sales and marketing activities
- f. Any additional responsibilities assigned from time to time.

Qualifications and Skills

- a. A minimum of a Certificate in Accounting or any related field.
- b. At least two years of experience in a similar position
- c. Conversant with TAXATION
- d. Relevant qualification in Accounting or Finance.
- e. Previous experience in an accounting role.
- f. Attention to detail and accuracy in financial records.
- g. Good communication skills.
- h. Team player with the ability to collaborate effectively.

4. SALES AND MARKETING OFFICER

Aroha Irrigation is seeking a dynamic and motivated individual to join our team as a Sales and Marketing Officer. If you are passionate about sales, marketing, customer relationships, and achieving targets, this could be the perfect opportunity for you to grow your career in a thriving and innovative environment.

Roles and Responsibilities

- a. Identify and pursue new sales opportunities.
- b. Build and maintain strong relationships with clients and customers.
- c. Achieve and exceed sales targets through effective sales strategies.
- d. Provide excellent customer service and address client inquiries.
- e. Collaborate with the sales team to drive overall business growth.
- f. Manage the company's social media platforms
- g. Compute sales reports to the Sales Manager
- h. Any additional responsibilities assigned from time to time.

Qualifications and Skills

- a. Certificate in Marketing or any related field
- b. At least one year of experience in a similar position
- c. Proficient in Digital Marketing with a strong command of graphic design softwares.
- d. Strong communication and interpersonal skills.
- e. Goal-oriented with a track record of achieving sales targets.
- f. Ability to work independently and as part of a team.
- g. Knowledge of Agriculture or Irrigation is a plus.

P. O. BOX 20185, Lilongwe Area 22
CELL: 0880142572/ 0986843043



info@arohairrigation.com
www.arohairrigation.com